



*Better
Together*



BRP MIDDLE MARKET SOLUTIONS

BRP Middle Market Solutions - Better Together

BRP’s Middle Market Group is a collection of award-winning insurance and risk management firms working together to craft solutions that give clients the peace of mind to pursue their dreams, purpose, and passions.

The shared expertise and collaboration across our firms ensures your program is designed for your unique needs and evolves at the pace of your life or business.

AT A GLANCE

1,400+
COLLEAGUES

150+
ADVISORS

88,000+
CLIENTS IN ALL
50 STATES

AWARD-WINNING CULTURE



WHAT SETS US APART

- Client-Centric Innovators**
Our agile, adaptable, and customized strategies are designed to reassure our clients that we are looking out for their unique needs.
- Relationship Builders**
Our insurance company partner relationships run deep at both the national and local level. We are well positioned to negotiate and structure optimized programs as an advocate for our clients and a partner to our insurance providers.
- Service Leaders**
The BRP service teams are equipped with expertise, tools, and a passion for providing a personalized client experience. Our core values are demonstrated in all we do.

ADVANCED SPECIALIZATIONS

Commercial Risk:

- Agri-Business
- Aviation & Aerospace
- Construction
- Energy
- Financial Institutions
- Government Contractors
- Healthcare
- Hospitality & Recreation
- International Aid & Development Orgs/NGO
- Life Sciences
- Manufacturing
- Non-Profits
- PEOs
- Physician Groups
- Professional Services
- Real Estate & Real Estate Development
- Senior Living
- Technology
- Wholesale Suppliers

Private Risk:

- Aviation
- Equine
- Family Office
- Farm
- Mega Yacht
- Travel Risk Management

Benefits:

- Retirement: 401k & Wealth Management
- International: Global Benefits
- Healthcare: Individual & Group Long-Term Care
- Service Contract Act and Davis-Bacon Act

ADVISORY SERVICES



Commercial Risk Management



Employee Benefits



Private Risk Management



Asset & Income Protection



Family Office



Retirement Planning



Wellness, Safety & Risk Engineering



PEO & HR Technology



Predictive Analytics & Actuarial Services





EMPLOYEE BENEFITS EXPERTISE

Our approach coordinates the design and implementation of competitive benefit plans to deliver solutions that are cost effective, consistent with your organization's values, and competitive among your peers. Here's how we help:

- Plan design and strategic planning
- Underwriting and actuarial services
- Claims and utilization analysis
- Financial forecasting
- Alternative premium funding
- Internal benefits consulting
- Compliance audit checklists
- ACA strategic guidance and educational compliance webinars



BUSINESS/EMPLOYEE HEALTH & WELLNESS

We design, implement, and manage wellness programs that leverage the strengths and opportunities particular to your enterprise. Our wellness planning includes:

- Needs assessment
- Understanding of cultural and financial constraints
- Wellness planning tools, screenings and campaigns
- Customized, branded employee benefit communications
- Personalized benefit statements and multi-media approach
- HR technology consulting and online tools



COMMERCIAL RISK MANAGEMENT AS UNIQUE AS YOUR ORGANIZATION

A deep dive into your business allows our team to identify and map your commercial risk topography. Using your unique risk profile, an interdisciplinary team of experts create an inclusive strategy that aligns with your potential exposure to loss, business objectives, appetite for risk consumption, and corporate culture. Lines of coverage include:

- General liability
- Employment Practices Liability
- Fiduciary Liability
- Errors and Omissions Liability
- Professional Liability
- Directors and Officers
- Worker's compensation
- Cyber and crime
- Auto (non-owned and hired)
- Foreign package and fine arts
- Business travel accident



PRIVATE RISK MANAGEMENT & FAMILY OFFICE

We employ deep insurance knowledge and expertise to identify the intersections of risk among your passions, profession, and enterprise. An in-depth review of your lifestyle will expose potential risks you may not realize exist and enable us to help prevent losses before they occur. What you can expect:

- Proprietary risk management approach
- Best-in-class insurance coverages
- Consultative strategy and advanced technology solutions
- Multi-year loss prevention strategies
- Claims monitoring and mitigation tools
- Personal lines of coverage, such as homeowners, earthquake, auto, and personal umbrella



FINANCIAL & RETIREMENT PLAN CONSULTING

A proactive approach to planning can help you prepare for life's unexpected twists and turns. Our team of specialists assist with asset management, investments, and retirement plans so you and your employees have the peace of mind you deserve. Personal and corporate services include:

- Discovery, analysis, strategy, implementation and monitoring
- Retirement plan consulting and executive benefits
- Ongoing, proactive compliance support
- Investment due diligence
- Wealth management
- Financial and estate planning strategies
- Allocation assessment and investment recommendations
- 401(k), 403(b) group plans
- Deferred compensation
- Split dollar plans
- 457(b) and (f) plans



ABOUT BRP

BRP Group, Inc. (NASDAQ: BRP) is a rapidly growing independent insurance distribution firm delivering tailored insurance and risk management insights and solutions that give our clients the peace of mind to pursue their purpose, passion and dreams. We are innovating the industry by taking a holistic and tailored approach to risk management, insurance and employee benefits, and support our clients, Colleagues, Insurance Company Partners and communities through the deployment of vanguard resources and capital to drive our growth. BRP represents over 600,000 clients across the United States and internationally. For more information, please visit www.baldwinriskpartners.com.

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