

NIMBLE, ADAPTIVE RISK MANAGEMENT STRATEGIES THAT **PROTECT YOUR PORTFOLIO AND PROFITS**



Private equity (PE) and venture capital (VC) firms face risk from many different directions, and failure to manage risk across portfolio companies negatively impacts net profits, brand reputation, and relationships. In a highly competitive space where transactions move quickly, PE and VC firms need to partner with a team of experts that has proven experience tailoring risk mitigation solutions that are cost effective without sacrificing coverage. BRP's MiddleMarket group connects the dots between risks across transactions and portfolio companies to optimize long-term financial performance.

HOW IS OUR APPROACH DIFFERENT?

Your deals and portfolio companies exist within a complex ecosystem and not in silos, which is why we take the time to learn your business, operations, and exposures and find the right insurers who can deliver the best cost and coverage solutions to your firm. Our PE and VC team is entrenched in the space and understands all the exposures to risk throughout the investment lifecycle – from limited partners to portfolio companies, internal operations, or the third parties with which they engage. Our approach to risk management and policy purchases protects your current and future investments.



AREAS OF EXPERTISE

Portfolio Company

- Directors & Officers Liability (Private/Public)
- Property & Casualty Insurance
- Products Liability
- Errors & Omissions
- Cyber Liability
- Workers Compensation
- Fiduciary/Employee Dishonesty/Employment Practices
- Portfolio Company Risk Management

Benefits

- Employee Benefits
- Group Personal Excess

Firm/Fund

- Private Equity Liability
- Property & Casualty Insurance
- Worker's Compensation
- Cyber Liability
- Fiduciary/Employee Dishonesty

Transactional

- Representations and Warranties Insurance
- Tax Indemnity and Defense Insurance
- Litigation Buy-Out Insurance
- Pre-Close Due Diligence
- Successor Liability Insurance



PUTTING OUR CLIENTS FIRST

BRP’s MiddleMarket group has the experience, respect of the market, and dedication to high-quality service to offer a unique and valuable approach to managing and transferring risk in the PE and VC space.

Here are some key areas where we help our clients:

Private Equity Liability

PE and VC firms face an array of risks and exposures driven by the complexity of their operations between internal fund management to portfolio company performance. Our team’s experience spans decades, and we understand the nuances of the interplay of Directors & Officers Liability, Professional Liability, Outside Directorship Liability and Employment Practices Liability in these comprehensive policies. Our capabilities to pair the best risk management solutions to our clients’ emerging needs is unparalleled.

Mergers & Acquisitions (M&A)

Whether you are buying or selling, we stand ready to assist with all aspects of M&A due diligence. Our team of experts will help strategically guide you through the process, make sure that your rights and company are being protected, and help manage your risk through a variety of insurance products.

Representation & Warranties Insurance (RWI)

RWI helps buyers and sellers complete M&A transactions. For buyers, RWI can make a bid more attractive or keep it competitive if others are offering insurance and avoids scenario where new owners are pursuing management for payment due to a breach. For sellers, it eliminates the need to escrow significant proceeds from sale of business.

Cyber Liability

Cyberattacks continue to increase in frequency and severity – making it challenging to find carriers willing to provide coverage. Our team helps identify the questions and areas of interest most important to carriers, as they assess your company. You will understand the cybersecurity measures you need in place and which security protocols you should implement to mitigate cyber risk.

Portfolio Company Risk Management

Portfolio companies also need to implement risk management strategies and purchase the proper lines of coverage to maximize the profitability of your investment. Our experts build relationships with your portfolio companies and act like an outsourced risk management team to ensure their balance sheet is protected.

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